

BLOCKCHAIN & DIGITAL ASSETS

La tokenizzazione di strumenti finanziari







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BRIDGING THE GAP BETWEEN CAPITAL MARKETS AND DIGITAL ASSETS

Societe Generale-FORGE is a fully **integrated and regulated subsidiary of Societe Generale Group**, incorporated in France, and providing end-to-end solutions to issue and manage native digital assets and financial products registered on blockchain

Twin agreement as an Investment Firm (ACPR) and as Digital Asset Service Provider ("PSAN" - AMF)

STRUCTURING ISSUANCE Advisory for structuring new security tokens Issue, allocate and transfer security tokens on behalf of issuers and investors · Pricing & Development Door-to-door Efficient trade ideas Money Market Bonds security services Building the most efficient issuance and execution suite based on frameworks public blockchain Structured Products Derivatives **ASSET SERVICING POST-TRADE FLEXIBLE SETTLEMENT OPTIONS DIGITAL CUSTODY SOLUTION** ethereum CoinVertible Digital assets custody solution Repo Cash CBDC Settlement token (EURCV) on-chain

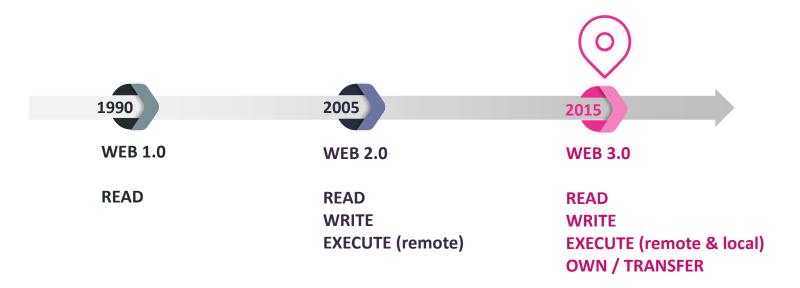




PANORAMA OF TOKENIZATION



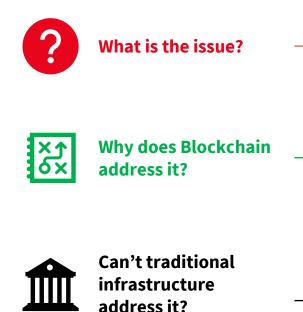
MOVING TO WEB 3





WHAT ARE THE ISSUES AND WHAT OPPORTUNITY DOES IT CREATES?

Enhance efficiency, transparency, and security while reducing costs by leveraging decentralized and immutable ledger technology



- Financial markets remain prone to various risk and inefficiencies stemming from rigid
 infrastructure and operational schemes and are not capturing the full potential of digital
 solutions. Role and responsibilities are highly fragmented across different operators.
- Transparency, Traceability and Trust: Blockchain solutions provide a WW tamperresistant and transparent ledger of financial transactions. This transparency fosters trust among market participants, reducing the need for intermediaries, data duplication and potential for fraud.
- **Efficient Settlement and Clearing**: Blockchain streamlines the settlement and clearing processes in financial markets, allowing for near-instantaneous, cost-effective, and error-free transactions. Traditional systems often involve multiple intermediaries and delays.
- Reduced Counterparty Risk and Operational Costs: Blockchain mitigates counterparty
 risk by enabling real-time reconciliation and reducing the need for manual processes and
 multiple databases. This results in lower operational costs and increased efficiency
 compared to legacy systems that are susceptible to errors and operational overhead.
- Blockchain enables a more profound systemic overhaul, leveraging its unique features
 for addressing financial market challenges unattainable by centralized systems. Building
 aside current solutions a new web3 infrastructure reduces operational risk of a big bang
 shift while allowing innovation ambitions to reveal themselves.
- Programmability and traceability at financial instrument / trade level open new opportunities.



NEW REGULATORY FRAMEWORKS SUPPORT THE CONSOLIDATION OF DIGITAL MARKETS

A fragmented landscape...

Today's landscape is fractured, with strong divergences amongst jurisdictions on :

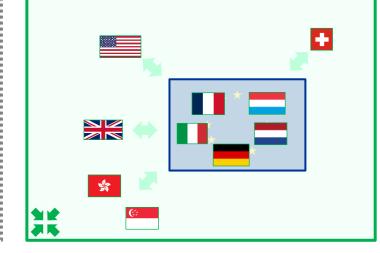
- Acceptability of protocols (private versus public)
- Definition of security tokens
- Rules for exchangeability/trading of tokens
- Applicability of existing securities law to tokens
- Modality on the use of settlement tokens



...progressively converging

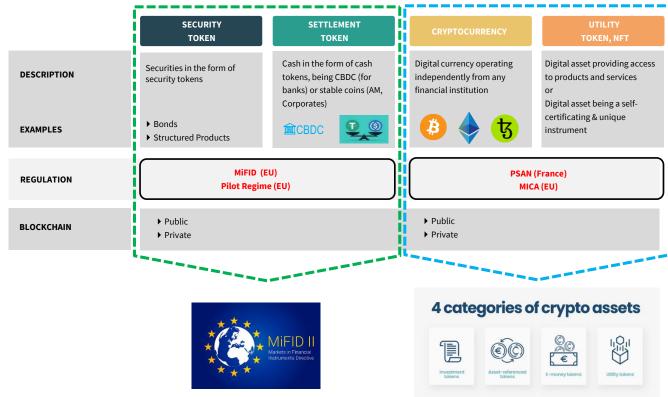
Numerous **initiatives are currently underway to streamline market development,** both at a regional & supranational level.

In Europe, an all-encompassing framework is being established through a series of directives that will gradually take effect in the coming years. Other jurisdictions are also gravitating towards more exhaustive approaches, though interoperability of models remain an open topic.





LEGAL STANDPOINT: A DUAL APPROACH IN THE EU





WHERE WE ARE IN THE DIGITAL JOURNEY (FOCUS EU)

DISCOVERY PHASE

BUILDING PRIMARY MARKET

BUILDING SECONDARY MARKET

ADOPTION, INDUSTRIALIZATION



2020

2023

2028

- Tests on private & public chains like Daimler/LBBW, Raiffensen, SG
- Consortiums like R3
- 1st robust legal régimes are developed (PACTe Law FR, eWPG, swiss law, ...)
- Crypto assets are minor matter of discussion

- CBDC begin to be a key topic among LIBRA surge
- Major banks entering the game with regulated & serious projects (EIB, GS, SG, Santander, Clearstream D7, BuBa Blackbaster)
- Discussions on MICA & Pilot Regime creation

- Pilot Regime, MICA validated
- CBDC (W and/or R)
- Key stakeholders are in place for primary market
- Domestic legal régimes are being adapted to PR
- Race starting for secondary market solutions
- Standards emergence

- Adoption phase if PR is confirmed and uncaped
- New product creation
- Standardization
- Reconfiguration of market actors

BLOCKING POINTS TO BE TACKLED

- Low liquidity on secondary market (digital marketplace) and almost no repo market (CB repo, triparty repo)
- Technical fragmentation between key actors: public vs. private chains, each bank pushing its own platform, non regulated fintechs trying to surge
- Buy-side access complexity (KYC) as onboarding procedures take time
- US banks very careful while massive contributors to the euroBond market





BUSINESS CASES





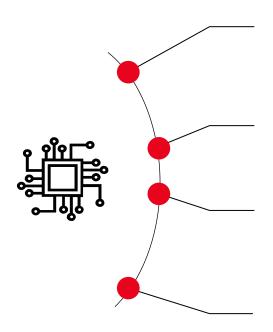
SECURITY TOKENIZATION

Digital Bond Business Case



HOW CAN ESG BENEFIT FROM DIGITALISATION?

Blockchain can help bridge between the physical world and the financial/digital world



Traceability: underlying projects need to be identified and tracked, the blockchain helps providing a universal and worldwide technological stack to automatized the tracking.

Impact: the impact calculation is key to assess the materiality of ESG gains and tilt up/down the performance.

IOT: dealing with material world means capturing data WW the same way and store it; blockchain could be the bridge between real world and a structured data referential.

Structuring: developing new products valorizing above concepts cannot be done via legacy systems and need the Web 3 technologies to execute automated contracts.



SOCIETE GENERALE EUR 10M 3Y DIGITAL GREEN PP

Weaving Digital & Positive impact: the 30th of Nov. 2023 Societe Generale issued its first digital green bond onchain (ETH)



Natively issued on Ethereum

The bonds were issued natively in the form of security token registered on the Ethereum public blockchain

Issuance press release : FR | EN

0.64 Kg CO₂ equivalent / year

(<3km by car)

Carbon footprint of issuance

Provide a general methodology for calculating the carbon footprint of a financial product issued in the form of a token on the Ethereum public blockchain infrastructure

Press release & full report : link

A SG positive-impact green digital issuance on Ethereum public blockchain, including an estimate of the carbon impact of the blockchain infrastructure, and opening the door to settlement through digital assets



EUR CoinVertible

Digital asset that purports to **maintain a stable value**, issued by SG-FORGE, and used as a mean of order payment by one of the investors on the transaction

Press release : <u>launch</u> (April 2023); <u>listing</u> (December 2023) Whitepaper: <u>link</u>







Institutional stable coin



EURCV

Institutional-grade stablecoin

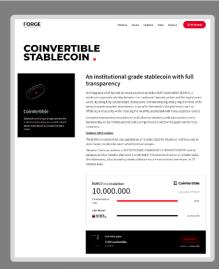
- A digital asset issued by SG-Forge that purports to maintain a stable value of 1 EUR.
- **Constructed in compliance** with the French "PACTE" law and the European 5th Anti-Money Laundering Directive. **EURCV qualifies as digital asset under French law.**
- Available to any counterparty in France, UK, Netherlands and Luxemburg. Other countries subject to prior legal analysis. Not available to US Persons and Retail Investors.
- Token holders must be onboarded by SG (KYC/AML-CFT / S&E procedures) but are not required to have a SG Cash account
- Listed on Bitstamp
- Available on Ethereum public blockchain
- Interoperability and compatibility with traditional systems & financial practices



KEY INFORMATION

Find all the relevant information on CoinVertible website:

- White Paper available
- Daily transparence on collateral available
- Ticker code: EURCV
- Ethereum address: 0x5F7827FDeb7c20b443265Fc2F40845B715385Ff2



https://www.sgforge.com/product/coinvertible/



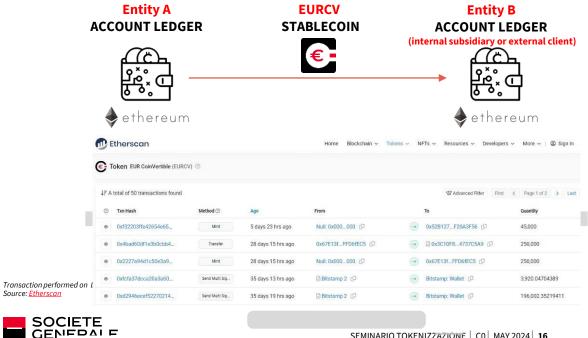


LEVERAGING ON NEW INFRA TO TRANSFER VALUE

AS AN ALTERNATIVE TO TRADITIONAL NETWORKS

Source: Etherscan

- Cryptocurrencies demonstrated the possibility to transfer value P2P.
- Regulators, Central Banks, Financial institutions decided to leverage this new technology to adapt it to financial services.



KPIs

5 min

Transfer time of EURCV onchain from wallet A to wallet B

10-20 **EUR**

Transfer cost, equivalent to 0.005 to 0.1 ETH (blockhain transaction processing cost).



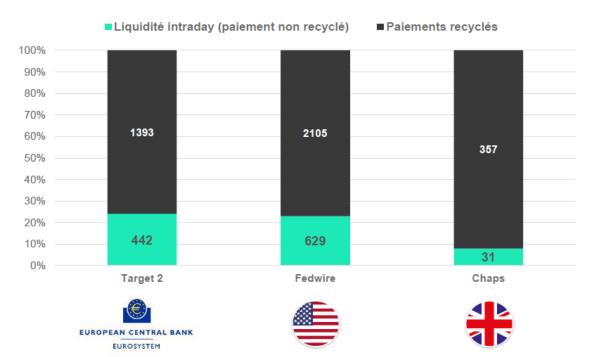


REFINANCING & REPO

Improving liquidity



INTRADAY LIQUIDITY OPTIMIZATION



- 15% of payments do require intraday liquidity pools
- Those pools are comparable to 2,8% GDP of their economic zones

Source: BIS

- Tokenization at a large scale can speed up refinancing processes and reduce cash breaks via platformization
- Better refinancing market can improve banks' balance sheets management significantly



WHAT ARE THE NEXT STEPS?



WHAT WE HAVE

- UE is ahead the market with its favourable regime (UE Pilot / MICA)
- ECB trials will boost interoperability
- Digital Euro will give foundations for wholesale market
- Issuers and banks are there
- Stable coins regulation



WHAT WE NEED

- Cross UE countries transactions
- Buy-side & custodians engagment
- Full fledge regulation (CB repo, marketplaces, derivatives)
- Platforms and standards



